



MERITSHOT

CERTIFIED INVESTMENT BANKING OPERATIONS PROFESSIONAL

World's Premier Investment Banking Operations Program

1000+

Hiring Partners

100%

Job Assurance

16+

Case Studies

Duration: 9 & 12 Months

Weekday & Weekend Batches

Online Learning Options



About Meritshot

Meritshot is an online education platform to help data science enthusiasts and working professionals looking to transition their careers in the Data Analytics, Data Science, and AI Fields. We foster a flourishing community of working professionals who wish to upskill themselves.

At Meritshot, we are working towards transforming the traditional approach of learning with the modern way of learning where individuals learn experientially with ideas and creativity coming from top industry mentors and coaches. Based on our market research and conversation with industry veterans, we have identified Data Science as one of the sectors with a very huge demand and very low supply.

Our vision is to design and deliver a high-octane online Executive program in Data Science, Data Analytics to feed the supply-demand imbalance surge in India and make India a global hub for data science. If you are reading this, you may wish to accelerate your career in Data Science with Meritshot, we promise to equip you with the perfect mix of business understanding and technical skills to help you achieve the same.

Roshan Sharma

Founder & CEO

Meritshot

Navigating the Future of Investment Banking: Shaping Tomorrow's Financial Leaders

The investment banking industry in India is thriving and driven by robust economic growth and increasing market depth. With over 50,000 openings, the sector offers a wealth of opportunities for skilled professionals in diverse roles such as M&A, underwriting, equity research, and advisory services. Technological integration is transforming the industry, enhancing efficiency and innovation.

India's stable interest rates, strong GDP growth projections, and favourable demographic profile create a conducive environment for investment banking. The market is expected to see a significant increase in revenue, with forecasts estimating it will reach US\$15.14 billion, growing at a CAGR of 3.4% from 2024 to 2032. Deepening capital markets attract significant domestic and international investment inflows, vital for financing infrastructure projects, startups, and corporate expansions. Resilient corporate earnings and prudent regulatory oversight further bolster investor confidence and market stability.



With India's deeper integration into the global financial system, the investment banking industry presents significant opportunities for finance professionals to leverage the expanding market.

CERTIFIED INVESTMENT BANKING OPERATIONS PROFESSIONAL

Your Premier Pathway to a Lucrative Career in Investment Banking

Meritshot Learning proudly presents the Certified Investment Banking Operations Professional program, the first of its kind in India. Designed to bridge the skill gap and prepare fresh graduates with industry-ready expertise, It is the ultimate stepping stone to a rewarding career in investment banking.

This 500-hour comprehensive program is specifically tailored for fresh graduates with less than three years of work experience, as well as non-commerce graduates eager to enter the finance industry. operations, ensuring you gain a distinct edge in today's competitive job market.

Specialize in either Wealth & Asset Management or Securities Operations, honing the practical skills essential for success in these domains. Our curriculum includes advanced modules such as client onboarding, transaction operation fundamentals, and corporate actions, all designed to bolster your job preparedness and ensure you are ready for real-world challenges.

This Program empowers you with comprehensive exposure to the investment banking industry, facilitating a seamless transition from academic to professional settings. Particularly beneficial for fresh graduates or early working professionals, this program offers a platform for upskilling and enhancing your employability in investment banking operations.

4.5
Overall Rating

50000+
Learners

36000+
Happy Learners

7 LPA
Average Salary

CIBOP – The trademark of excellence



Vast Experience:

Successfully conducted many batches, honing our training methods to perfection.



Proven Success:

100% Satisfaction and Success of our students



Industry Leadership:

Direct Engagement with Industry Leaders in investment banking operations.



Expert Faculty:

15 years of average faculty experience in the investment banking industry



Strong Recommendations:

9 out of 10 learners refer CIBOP™ to friends and family.

Elevate your skills and gain a competitive advantage in investment banking operations. Your future with Meritshot, where excellence in investment banking education begins.

KEY HIGHLIGHTS OF THE PROGRAM



100% Job Assurance

Learners drawn to our Certified Investment Banking Operations Professional program can benefit from a significant advantage of Job guaranteed Program. job placement, and entry to our extensive network of over 1000 hiring partners.



Job Relevant Skills

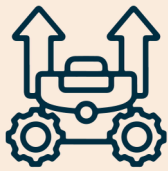
In addition to acquiring fundamental skills, learners can develop the necessary skills for Securities or Wealth and Asset Management Operations, aligning with industry requirements.



Practical Training Approach

Our team of professionals with less than three years of experience uses hands-on training to present our extensive curriculum and guarantee an engaging learning environment with continuous assistance.

KEY HIGHLIGHTS OF THE PROGRAM



Unmatched Career Support

Our guided training is designed to support your career aspirations and professional growth. We also offer comprehensive placement support, including resume development preparation and mock interviews to help you succeed.



Experiential Learning

Our innovative program uses interactive teaching methods to enhance learning with real-world projects and in-depth case studies with hands-on practical exposure and experience.

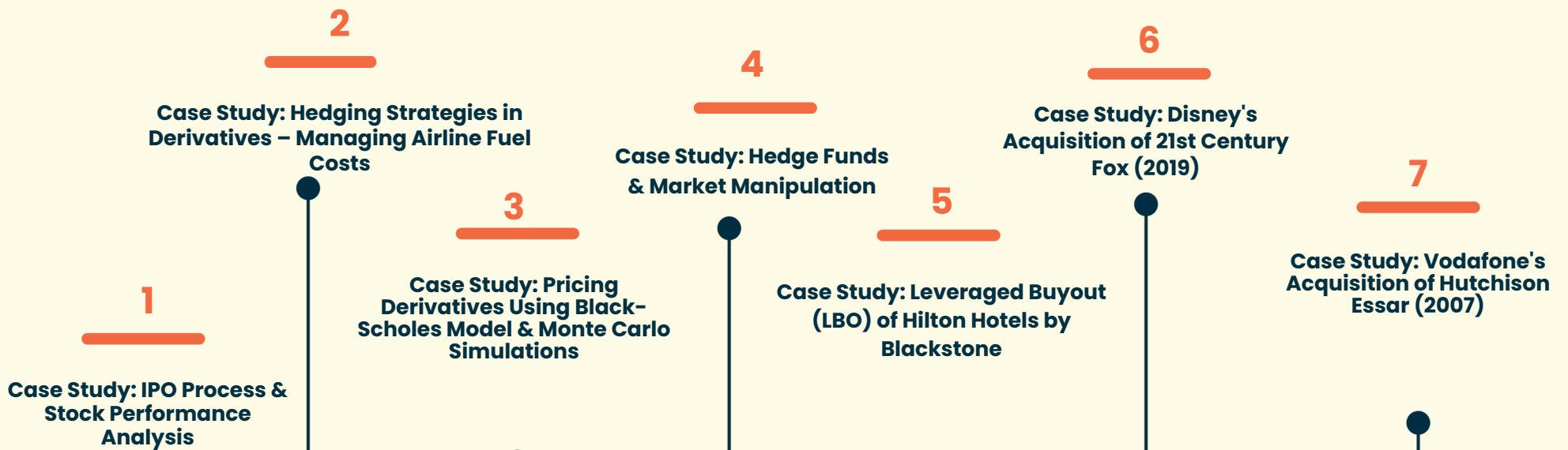


Pedagogy Enhancement

The curriculum at Meritshot Academy is tailored to meet industry needs. It emphasises engaging learning methods such as in-class exercises, puzzles, and real-world case studies to prepare learners for the professional world.

ATTAINING A NEW PEAK WITH EVERY LEAP

CASESTUDIES YOU WILL DO IN THIS COURSE





9



Case Study: Facebook's Acquisition of Instagram – A Strategic Exit Strategy

11



Case Study on Startup Valuation Practical Startup Analysis & Fundraising Strategy

13



Case Study: Ethical Considerations & Regulatory Compliance in M&A – The Wells Fargo Scandal

8



Case Study: Airbnb's Funding Journey from Seed to Series C

10

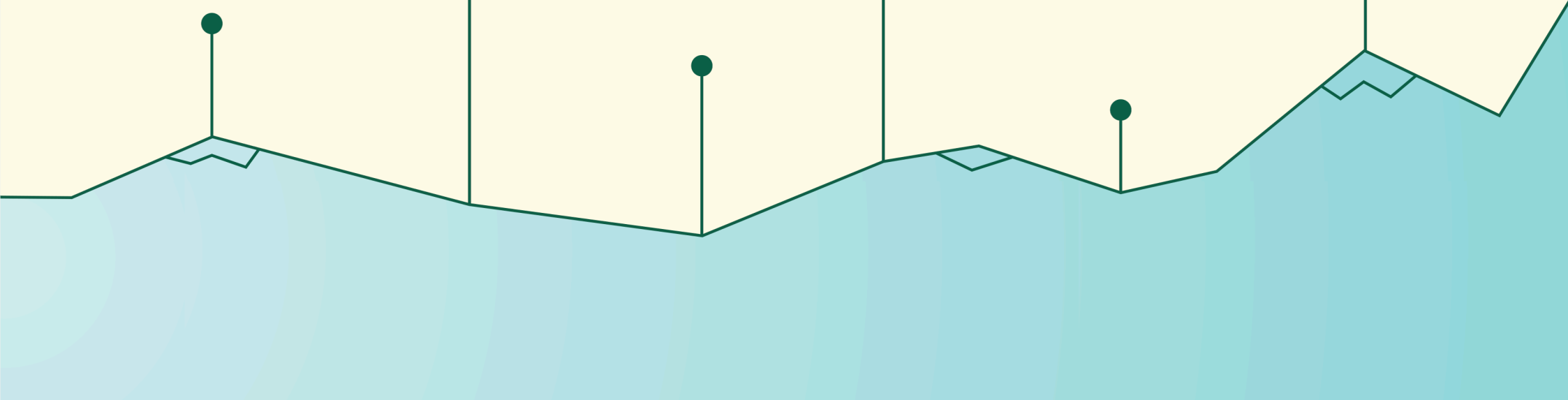


Case Study: Due Diligence in Tata Steel's Acquisition of Coruse

12



Case Study: Risk Management & Deal Renegotiation in Vodafone's Acquisition of Hutchison Essar



LEARNING OUTCOMES **KEY TAKEAWAYS**

As you dive deep into this program you shall learn these essentials for investment banking operation.

01

Gain a comprehensive understanding of the architecture and functioning of financial systems.

06

Develop skills in both basic and advance Excel to perform financial tasks efficiently.

02

Explore and analyse the pivotal roles and functions of intermediaries within financial markets.

07

Understand the client onboarding processes and basics of trade operations in investment banking through theoretical and simulation activities.

03

Evaluate the impact of macroeconomic factors on the economy and financial markets.

08

The module focuses to help learners understand the concept of Transaction Monitoring and its implementation in the banks. The process involved, Account types etc.

04

Acquire practical knowledge about various financial products, their functions, and associated risk management strategies.

09

Understand the basics of Collateral Management, the ISDA framework, and the OTC Derivatives & Collateral Trade Life Cycle, and apply this knowledge practically.

05

Grasp fundamental accounting principles and become adept at creating and analysing financial statements.

10

Explore Asset Management Services, mutual funds, AIFs, and Hedge Fund fundamentals, including investment strategies and key roles.



OUR CIBOPTM HIRING PARTNERS

| | | | | |
|--------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|
| J.P.Morgan | Capgemini  | Goldman Sachs | IBM |  BNP PARIBAS |
| Morgan Stanley | wipro  |  HSBC | citibank |  genpact |
| ORACLE | NOMURA |  BNY MELLON |  SOCIETE GENERALE | Atos |
|  STATE STREET | MORNINGSTAR® | CITCO | VITEOS | WNS |
| ANZ  | MSCI  |  SMARTSTREAM |  aranca | eClerx |

OUR CIBOPTM HIRING PARTNERS

| | | | | |
|-------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|
|  |  |  |  | <i>IndusInd Bank</i> |
|  |  | Morgan Stanley |  Building a better working world | Standard Chartered  |
|  |  |  |  |  |
|  |  | Deutsche Bank  | NAMASTE CREDIT  |  |
|  | RELIANCE Capital  |  |  | & 951+ more... |

PROGRAM CURRICULUM

This section of Investment banking is also known as the buy-side. The buy-side refers to the firms that purchase securities, including investment managers, pension funds and hedge funds.

Investment Roles

This module provides a broad view of how financial systems work globally, the key players involved, the different types of banking, and how investment banks specifically facilitate major financial activities like IPOs.

Overview of Global Financial Systems

Introduction to Forex Markets

Risk Management

Practical Application & Case Studies

Excel and Advanced Excel

This module helps you master key Excel tools for data analysis and manipulation.

Excel Fundamentals

Advanced Excel Techniques

Financial Modeling Basics

LBO & M&A Modeling

Valuation Techniques

This module teaches how to assess the value of a business using different methods and applies these techniques to real-world scenarios.

Business Valuation Methods

Equity Pricing & DCF Method

Synergies & Control Premiums

Real-World Valuation Applications

Case Study

PROGRAM CURRICULUM

Get in touch with your concepts here, as this section provides a broad view of investment banking and teaches the core concepts of investment banking operations.

Financial Markets

This module covers the mechanics of equity markets, IPOs, stock analysis, and real-world applications of these concepts.

Equity Markets

Derivative Markets

Equity & Derivatives Valuation

Trading & Market Strategies

In-class Activity

Corporate Transactions

This module teaches the mechanics of LBOs, including valuation, debt financing, modeling, and return analysis, with a practical case study.

Leveraged Buyouts (LBOs)

Mergers & Acquisitions (M&A)

Cross-Border M&A & Regulatory Challenges

Practical Case Study on LBO/M&A

In-class Activity

Startup Ecosystem & Due Diligence

This module covers the types of startups and the methods used to value them, with a focus on unicorn valuations.

Startup Types & Valuation Methods

Funding Stages & Term Sheets

Deal Structuring & Exit Strategies

Case Study on Startup Valuation

In-class Activity

PROGRAM CURRICULUM

This section of Investment banking is also called the sell side. The sell side is involved in creating, promoting, and selling stocks, bonds, foreign exchange, and other financial instruments.

Due Diligence & Compliance

This module covers the essential steps of due diligence in acquisitions, with a focus on the Tata Steel-Corus case.

Due Diligence Process

Risk Management & Deal Renegotiation

Ethical Considerations & Reporting

Case Studies

Regulatory Framework & Advanced Topics

This module covers critical financial regulations and the role of the Basel Accords in response to the 2008 financial crisis.

Key Regulations & Basel Accords

Compliance Requirements

Global Regulations & Hedge Funds

Case Study on Compliance Violations & Financial Fraud Investigations

Advance Topic and Case Studies

This module covers the techniques and real-world application of recapitalization strategies, with a focus on Tesla's 2019 debt restructuring.

Recapitalization Strategies

Trade Regulations & Anti-Dumping

Real-World Case Studies (LBO, M&A, Startup Exits)

PROJECTS TO ENGAGE IN



Portfolio Management & Asset Allocation

Develop and manage a diversified investment portfolio to optimize returns while managing risk.



Leveraged Buyout (LBO) Model for a Private Equity Deal

Build a full LBO model for a target company and analyze investment returns.



Hedge Fund Investment Strategy & Portfolio Management

Build a hedge fund portfolio with a mix of equities, derivatives, and bonds.



Profit & Loss Analysis in Business Decision Making

Analyze the financial performance of a company by evaluating profit and loss statements to optimize business strategies.

Tasks:

PROJECTS TO ENGAGE IN



Mergers & Acquisitions (M&A) Deal Analysis

Analyze a real-world M&A transaction and evaluate its impact on the companies involved.



Startup Valuation and Fundraising Strategy

Conduct a startup valuation and create an investor pitch deck.



IPO Analysis and Valuation of a Public Offering

Build a hedge fund portfolio with a mix of equities, derivatives, and bonds.



Risk and Reward Analysis in Investment Portfolios

Analyze risk and reward in investment portfolios and create an optimized asset allocation strategy.

PROGRAM CERTIFICATION

Upon successful course completion, you will receive a valuable professional certificate that will significantly enhance your career and lead you to a much-deserved destiny.



Prospective Learners Eligible for This Course Are:



Fresh Graduate from commerce, finance or business management streams



Young, early-career professionals with less than 3 years of work experience in the finance domain

DEDICATED SUPPORT FOR YOUR CAREER ENHANCEMENT

We are dedicated to providing you with an integrated learning experience.

With our unique career support services, we are committed to assisting you as you set on your career with a fresh perspective. Gain access to over 1000+ placement partners and explore countless opportunities.



100% Job Assurance

You will receive the skills to succeed and land the job of your dreams with our 100% Job Assurance program.



Profile Enhancement

We assist you in building a robust portfolio to ensure that your profile always catches the eye of prospective employers.

Resume Building

Redesign your resume with professional help and highlight your strengths in the best possible way.



Interview Prep

We have analysed the most commonly asked interview questions and built a training module that will confidently prepare you for job interviews.



ADMISSION PROCESS

The admission process for this program comprises three stages of evaluation.



Applicants must have basic English & computer literacy

1



The admissions team will review the applicant's academic and professional profile.

2



Shortlisted applicants will receive an invitation to join the cohort with the closest commencement date.

3

PROGRAM FEE
Total Fee
2,10,000

**Your Journey to
Investment Banking
Excellence
Begins Here**



**Empowering
Students
Nationwide**